

LGT Impact Fellowship

Impact Reports of the 2023 cohort





LGT Impact Fellows of the 2023 cohort:



Aditi Khatri
5 years experience
Strategy/Fundraising
Associate
The Antara Foundation, India



Emmanuel Block
11 years experience
Scaling Community Health Senior
Associate
Financing Alliance for Health, Kenya



Peace Kadondi
12 years experience
Project Management Fellow
AMP Health, Kenya



Amé Lazaridis
11 years experience
Fundraising and Marketing Fellow
African Parks, South Africa



Javan Pyne
11+ years experience
Governance, Risk, Compliance
Fellow
4G Capital (Lightrock), Kenya



Siddharth Sivashankar 4 years experience Business Finance Specialist Quest Alliance, India



Banke Olukanmi 10+ years experience Partnerships Fellow mothers2mothers, Nigeria



Jonathan van Dyck
16 years experience
Project Management Fellow
AMP Health, Ghana



Winifred Kyalo 4 years experience Product Manager 4G Capital (Lightrock), Kenya



Caroline Gathu
16 years experience
Programme Officer
Kenya Wildlife Conservancies
Association, Kenya



Njoki Gachwe
7 years experience
Investment Associate
LGT Venture Philanthropy, Kenya





Aditi Khatri

Host organization: The Antara Foundation (TAF)

Fellow position: Associate – Strategy

Fellowship duration: July 2023 - July 2024

Degree: Bachelors in law

Professional experience: 4 years 11 Months





Summary

Engaged as an Associate in Strategy, my role primarily revolves around managing partnerships, growth, and overall organizational development. I work towards building a long-term financing and domestic partnership strategy for the organization.

The problem The Antara Foundation (TAF) aims to tackle

- 5,000,000 children under five and 287,000 pregnant women die every year from preventable causes with known solutions.
- TAF aims to strengthen public health delivery solutions at scale to prevent these maternal and child health mortalities and morbidities.

The solution The Antara Foundation (TAF) provides...

- TAF build the capabilities of the frontline health workers and facility medical nurses to improve quality of care and service delivery. Our solution is data-driven.
- TAF aims to empower community to stimulate demand for health services.

... contributing to the SDGs:









Opportunity for a Fellow

- Develop and implement specific growth of the organization.
- Build a network of partners, funders and key stakeholders to progress toward common goals.
- Support in the design, implementation, and scale up of organizational systems and processes.

"My experience as a Fellow...

... was an educational experience strategic initiatives that add to the where I learned several things beyond my primary role. Gaining insights into the MNCHN thematic area has been particularly rewarding, enhancing my knowledge as a development sector professional. I greatly valued the grassroots experience, as it exposed me to diverse perspectives, outlooks, and realities different from my own. I am grateful for the grassroots experience and the amazing team at TAF."

- Aditi





Aditi's achievements...

- Advancement with CSR Partnerships: Successfully established a pipeline of potential donors, which senior leadership found valuable for enhancing our CSR partnerships. Additionally, I developed highly customized communication materials for these engagements.
- <u>Award/Prize Submission</u>: Identified, researched, and submitted the application for an international award/prize category, marking the first such initiative in TAF's history. Results awaited—fingers crossed!
- <u>L&D opportunity</u>: I supported the Learning and Development initiative in collaboration with McKinsey.org's Ability to Execute (A2E) program for our 100+ TAF employees. This program is approaching a successful completion in July.
- Block Profiling Activity: My collaboration has been successful with the knowledge management vertical to create profiles of each intervention block within our eight intervention districts across six thematic areas, such as health facilities, governance and administrative structure, education, and more. Helpful for numerous reasons within the TAF ecosystem.



... contributing to The Antara Foundation (TAF)

Built a pipeline of potential donors for TAF to explore and engage with

Represented TAF at 2 development sector conferences

Reviewed two legal vendor contracts on behalf of TAF

Aditi's next challenge

I intend to further explore my career in the development sector and expand my responsibilities to encompass broader functions.





Amé Lazaridis

Host organization: African Parks

Fellow position: Fundraising & Marketing Fellow

Fellowship duration: July 2023 – June 2024

Degree: LLM

Professional experience: 10 years





Summary: Developing, managing, and refining strategies for online fundraising to advance our organization's overall fundraising and marketing/communication goals and mission. My role has further evolved to include content management and planning across marketing channels and coordination and asset delivery for strategic events.

The problem African Parks aims to tackle...

Protecting Africa's biodiversity and ecosystem services, which are vital for survival, against the threats of climate change, rapid population growth, weak governance, and lack of funding. By ensuring effective management and resource allocation to protected areas, we strive to assist in safeguarding 30% of the planet to mitigate climate impacts and support food and water security.

The solution African Parks provides...

Protect and conserve existing natural systems in partnership with government, local communities, and funders. We have identified 161 protected areas in Africa, which are crucial for biodiversity, carbon sequestration, clean air water, and food security, to assist in reducing extreme weather events and ensure the survival of both humans and wildlife.

... contributing to the SDGs:









Opportunity for a Fellow

Understanding sustainable protected area management in pursuit of long-term ecological, socio-political, and financial sustainability that anchors nature in the broader landscape – for the benefit of people and wildlife.

Participation in biodiversity conservation, community development, and park revenue generation.

Contributing to the main business areas; operations, conservation & community development, fundraising, finance, marketing, human resources and tourism.

"During my Fellowship I gained profound insights into biodiversity conservation and the critical role African Parks plays in achieving the global 30x30 climate goals. I learned how protecting and managing protected areas can combat climate change, secure food, and water resources, and preserve biodiversity. Witnessing our combined efforts' tangible impact on local communities and wildlife has been invaluable, underscoring the priceless nature of contributing to such a vital cause. I am deeply grateful for this opportunity."

- Amé Lazaridis



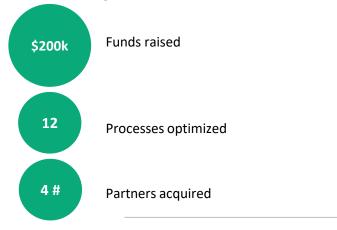




- Developed and implemented a comprehensive online fundraising strategy for African Parks, engaging broader teams to integrate necessary processes and systems.
- Exceeded online fundraising campaign goals during the giving season and secured approval for two upcoming online fundraising campaigns, including a \$100,000 match fund.
- Expanded role to include content management, planning across marketing channels, and coordination of assets for strategic events.
- Initiated support for strategic event planning and asset delivery for high-profile events such as COP16 and NYCW, collaborating with key stakeholders like Goal's House and IKEA.
- Managed and coordinated content across all marketing channels, ensuring consistency and quality on our website, social media, PR materials, newsletters, video productions, written copy, fundraising assets, and blog posts.



... contributing to African Parks



Amé Lazaridis's next challenge

To advance my career at African Parks, I aim to learn from my inspiring colleagues and excel in strategically developing initiatives to raise funds and build partnerships for biodiversity conservation.





Banke Olukanmi

Host organization: mothers2mothers **Fellow position:** Partnerships Fellow

Fellowship duration: July 2023 - June 2024

Degree: Msc. Investment & Finance **Professional experience:** 9+ years





I have been living with HIV for many years, and many things have changed in that time. Today, we are on treatment for life—but, as much as we know how helpful that treatment is, there are still moments when you want it all to stop, when you are just overwhelmed. In those moments it is so important to have a Mentor Mother to guide you; someone who understands you, and who can draw you back towards yourself to find your purpose again. That's what I have in Babalwa.

NOZI

Summary

My role was focused on providing support to the global resource mobilization team on fundraising initiatives and providing operational and project management support for the organization's expansion into a new country.

The problem mothers2mothers aims to tackle

- Transmission of HIV from mother-tochild across Africa
- Lack of integrated health services across communities in Africa

The solution mothers2mothers provides...

- Delivery of community-led primary health care by training, employing and supporting local African women living with HIV as professional community health workers, known as 'Mentor Mentors'
- Technical assistance to governments and other key changemakers to strengthen health systems

... contributing to the SDGs:





Opportunity for a Fellow

- Opportunity to contribute to m2m's transition from an HIV focused organization to an integrated primary health care organization deploying primary healthcare solutions across various health areas
- M2m's recent expansion into two additional countries (DRC and Nigeria) requires an increasing level of funding and partnership support
- Diversified experience working alongside different teams across multiple geographies and regions

"My experience as a Fellow...

...has been extremely educative, insightful and rewarding. I am proud to have taken the leap of faith from my previous background into the non-profit world.

I have had such a diverse experience working at mother2mothers and I am deeply grateful to have been given this opportunity to contribute my own quota to the amazing work that this remarkable organization champions."

- Banke

LGT Impact Fellowship – Impact Reports





Banke's achievements...

- Completed the design and creation of a new capture planning tool (including a guideline document and a capture planning template) for business development, resource mobilization, and all country teams
- Project managed and provided operational support for mothers2mothers expansion into The Democratic Republic of Congo
- Provided research support for global and country-specific USAID funding opportunities
- Held partnership engagements with several agencies, organizations, and HNIs for funding and collaboration opportunities
- Part of the duty team for m2m's inaugural fundraising Mothers Ball held in London





... contributing to mothers2mothers

Conferences and events attended with potential partners identified and relationships cultivated

Participated in 1 fundraising event which raised over £2million for the organization

1 Workshop held for all country teams

Banke's next challenge

Continue working with mothers2mothers to build partnership opportunities for the organization and successfully rollout implementation activities in the DRC.





Caroline Gathu

Host organization: Kenya Wildlife Conservancies Association (KWCA)

Fellow position: Program Officer – Climate Change

Fellowship duration: June 2023 - June 2024

Degree: MA International Relations – Development

Professional experience: 15 years





Summary

My role focused on facilitating the implementation of the organization's climate change strategy and action plan which included the development and implementation of climate-related projects while ensuring alignment with national priorities and policies.

The problem KWCA aims to tackle

KWCA's work is premised on the belief that connected and equitably governed landscapes support wildlife conservation and positively impact and benefit people and local communities, hence its mandate to create an enabling environment to achieve this.

The solution KWCA provides...

KWCA plays a pivotal role in positioning conservancies as a model to solve the challenge of biodiversity and habitat loss and reduce the effects of climate change by advocating for favorable policies and incentives that support community-led conservation. It also facilitates strong regional associations that support conservancy growth. KWCA helps catalyze the conservancy movement by connecting, informing, convening, and representing other key stakeholders in a shared effort to make wildlife conservancies thrive in Kenya.

... contributing to the SDGs:





Opportunity for a Fellow

- Exposure to different community-led conservation models.
- Insights on the role of conservancies in climate change adaptation and mitigation.
- Development and implementation of compatible climate change strategies and initiatives for conservancies.
- Capacity strengthening of relevant stakeholders on climate action.
- Provide additional capacity and technical support to in-country policy advocacy efforts.
- Development of knowledge products, including policy briefs and position papers.

"My experience as a Fellow...

My experience as an LGT Impact
Fellow working with KWCA has
been nothing short of inspiring
and life-changing. I got to learn
and appreciate how impactful
community-led conservation is
and the multiple benefits it
delivers to people and nature. The
fellowship also helped me identify
my unique skills and the value I
can bring to new roles. It has been
a great opportunity and I am
excited about the diverse ways in
which this experience will continue
to guide me in my career."

- Caroline Gathu





Caroline Gathu's achievements...

- Reviewed climate change strategies for KWCA and 2 landscape associations.
- Participated in the development of the III National Climate Change Action Plan (NCCAP) 2023-2027 and contributed to shaping climaterelated priorities for wildlife and tourism sectors.
- Participated in the development of KWCA's strategic plan (2024 2030) making contributions to climate change action areas.
- Successful participation of KWCA at a regional climate change convening (the Africa Climate Summit) and showcasing conservancies' role in addressing climate change.
- Capacity building of 80+ officers drawn from 6 counties in Kenya on REDD+ as part of the readiness phase.
- Supported technical stakeholder sensitization and consultative workshops to influence the carbon regulations in Kenya.
- Participated in the development of carbon project guidelines.
- Initiated collaboration with a technical working group of likeminded organizations in climate change space.



... contributing to KWCA

- Climate change strategies reviewed
- 80+ County officers' capacity on REDD+ implementation built
- Grant proposals developed and submitted
- Regional/International Climate Change convenings attended by Conservancy reps

Caroline's next challenge

Caroline is pleased to stay on with KWCA and continue supporting the advancement of climate resilience in Kenya's wildlife conservancies.





Emmanuel Block

Host organization: Financing Alliance for Health

Fellow position: Junior Manager

Fellowship duration: July 2023 – July 2024 **Degree:** Bachelor in Business Administration

Professional experience: 10 years

Financing Alliance for Health



Summary

Emmanuel contributed to bringing key stakeholders behind the African Frontline First initiative to bring more money to community health and more health for the money by co-designing with philanthropies, institutional entities, and Health Ministries a financing approach led by governments.

The problem Financing Alliance for Health aims to tackle

 The critical shortage of funding for community health systems in Africa of over \$4.4 billion annually, despite that they deliver essential health services cost-effectively to Africa's vulnerable populations

The solution Financing Alliance for Health provides...

- Bridge the worlds of Health and Finance to enable new and additional investments in health systems with community health at their core
- FAH unites stakeholders in a shared goal to leverage national investments and attract further external funding

... contributing to the SDGs:











Opportunity for a Fellow

- Be a critical 'builder' of African Frontline First a collaborative to scale 200,000 professional community health workers on the continent before 2030 in building high-functioning, resilient, country-led community health service delivery systems.
- Co-develop financing tools and approaches by working with African nations, funders, and partners to build a sustainable finance strategy for community health within primary care, aiming to significantly reduce the \$4.4 billion community health funding shortfall.

"My experience as a Fellow...

Transitioning from Education to Health and developing a new initiative felt like navigating through fog but proved to be enlightening, uncovering similarities between the sectors. It granted me insights into systemic challenges, surrounded by a supportive network of colleagues. Concluding this chapter, I feel I've contributed significantly to aiding governments and community health workers. This fellowship has also helped me improving my professional skillset."

- Emmanuel

© LGT Venture Philanthropy health funding shortfall. 11







Emmanuel Block's achievements...

- Led the development of a high-level concept note for a mechanism to scale community health financing, ensuring the delivery of superior quality results within tight deadlines, even amidst shifting priorities.
- Effectively facilitated technical and strategic engagement with key institutional and ecosystem stakeholders such as Africa CDC, PEPFAR, PMI, the Global Fund, and the Community Health Delivery Partnerships.
- Supported the development of key grant proposals.
- Initial engagements with governments to implement the financing approach.
- Developed investment snapshot, highlighting the financing needs of a few pilot countries.

... contributing to Financing Alliance for Health

14#

International partners committing to collective financing approaches in December 2023, including a \$900M global commitment to community health from the Global Fund

\$40 M+

Potential pipeline of funding towards the AFF initiative

Emmanuel Block's next challenge

Continue supporting FAH in its mission with the support of a growing team





Javan Pyne

Host organization: 4G Capital Ltd

Fellow position: Head of Risk and Legal Manager

Fellowship duration: July 2023 – July 2024

Degree: MBA, Pg Dip., Law BA (Hons) Politics

Professional experience: 10 years



Summary

My role is cross-departmental as it involves assessing and mitigating significant threats (as well as opportunities) to the organisation spanning key areas such as: compliance, operations, technology, reputation, ESG and strategy.

The problem 4G Capital aims to tackle

The finance gap across Africa. This stands at over \$19 Billion for Micro and SMEs in Kenya (source: IFC). Despite this segment accounting for over 30% of GDP, it's extremely difficult for these companies to access credit without high collateral and data requirements. Over 30% of small businesses fail due to lack of funding.

The solution 4G Capital provides...

 Suppiorting micro-enterprises in Africa since 2013, providing financial literacy training blended with working capital loans to help small businesses grow sustainably.

... contributing to the SDGs:









Opportunity for a Fellow

Directly contribute to:

- Growth efforts on the continent (currently 167 branches in Kenya and Uganda)
- Expanding our suite of products and services (currently over 480M USD and over 4M loans approved)
- Using 'touch', tech and data to enhance customer satisfaction via responsible lending and business training

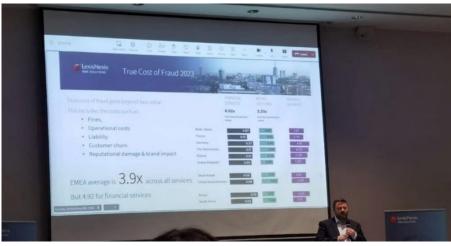
"My experience as a Fellow...

Has been a monumental chapter in my professional and personal life. Having transitioned from working for a DFI / impact investor to an archetypal portfolio company dedicated to providing a catalytical role in increasing financial inclusion and positive environmental impact. I relocated from the UK to Kenya, experiencing first hand the 'hustler' spirit of citizens in the MSME space who are the lifeblood of the economy. Truly humbling and inspiring."

- Javan







Javan Pyne's achievements...

- Completing comprehensive reports on: regulatory compliance, risk management and fraud management alongside an external consultant
- Mapping out a master tracker of key recommendations and subtasks which have emerged out of the reports
- Updating and developing several company policies & procedures such as: Safeguarding, HR Manual, AML/CFT, Data Protection, Fraud management and Investigations, ERM
- Risk Management Training
- Governance, Risk and Compliance dept. leadership
- Risk and compliance advisory to internal stakeholders
- Building trust and confidence amongst my peers whilst navigating cultural nuances

... contributing to 4G Capital

2 Key products and partnerships support (DSA, contract for services, due diligence)

Branches visits / assessments mainly across the Western Region of Kenya

Staff members trained from ExCo to field staff

Javan Pyne's next challenge

Continue working at 4G Capital and actively contributing to its sustainable growth efforts using working capital and business training.





Jonathan A. Van-Dyck

Host organization: AMP Health

Fellow position: Project Management Associate

Fellowship duration: July 2023 - June 2024

Degree: PgD. Information Systems Management

Professional experience: 15+ years



Summary

Leveraged my background in digital transformation and project management to drive business transformation by implementing targeted strategies and systems, leading to enhanced business processes, stronger team collaboration and improved data-driven decision-making mechanisms.

The problem AMP Health aims to tackle

 Inadequate leadership and management capabilities within public sector teams lead to the failure of public sector initiatives to achieve their intended outcomes, ultimately impeding sustainable development and societal progress.

The solution AMP Health provides...

 Improve health systems and outcomes by collaborating with governments to strengthen leadership and management (L&M) capabilities needed to realise ambitious goals through public-private partnership.

... contributing to the SDGs:







Opportunity for a Fellow

AMPHFAITH

- AMP continues to expand into new territories, which provide opportunities for Fellows to contribute to innovative and impactful projects, within a dynamic and evolving environment.
- Expansion will result in the generation of more data, creating opportunities to implement data strategies that enable teams to harness the power of big data for enhanced governance and service delivery.

"My experience as a Fellow...

- ...Working with AMP and participating in leadership sessions has been truly transformative. For instance, engaging in team-building exercises and case studies provided practical strategies I could apply directly in my role. As a result, I've experienced significant personal growth in leading teams and navigating complex challenges. The culture of teamwork and collaboration has been instrumental in fostering this growth."
- Jonathan Van-Dyck











Jonathan Van-Dyck's achievements...

- Deployed PowerApps applications to streamline leave management and report submissions, substantially improving team collaboration.
- Initiated and trained users on Microsoft Planner to enhance the management of small-scale projects and tasks. Integrated these with Power BI to deliver timely and actionable data-driven insights.
- Trained 42 employees on a suite of technology solutions, markedly enhancing their technical proficiency and operational efficiency, thereby driving the overall digital capability of the organization.
- Modernized the corporate SharePoint intranet, developing key web parts to create a more personalized and relevant user experience.
- Implemented and provided comprehensive training on Jira Service Management, simplifying and streamlining key organizational processes while increasing accountability and transparency.

... contributing to AMP Health

5 Technology solutions developed

12 Processes optimized

42 Employees trained

Jonathan Van-Dyck's next challenge

Jonathan will stay on with AMP Health and continue to help improve business processes and overall operational efficiency.





Njoki Gachwe

Host organization: LGT Venture Philanthropy

Fellow position: Investment Associate

Fellowship duration: August 2023 - July 2024

Degree: Masters in Finance

Professional experience: 7 years





Summary

I provide analytical support to a consortium of investors, including LGT VP, which holds a significant stake in two ecotourism operators. Additionally, I support LGT VP's deal team in analyzing potential investments aligned with our strategy and thematic approach.

The problem LGT Venture Philanthropy aims to tackle

 LGT VP strives to improve the quality of life of people facing disadvantages, promote healthy ecosystems and build resilient, inclusive, and prosperous communities.

The solution LGT Venture Philanthropy provides...

 LGT VP offers flexible, multi-year funding to enhance the capabilities of locally rooted organizations. These organizations deliver effective and scalable solutions to systemic problems in the healthcare, education, and environment sectors.

... contributing to the SDGs:









Opportunity for a Fellow

e LGT VP has embarked on a new 5-year strategy, offering fellows the opportunity to collaborate with the deal team on its implementation. This includes participating in the entire investment process, from due diligence to post-investment support, as well as developing the solution portfolios and contributing to fundraising efforts.

"My experience as a Fellow...

... has been incredibly rewarding. The LGT Impact Fellowship provided me with the opportunity to transition from the private sector into the impact space, where I deepened my understanding of venture philanthropy and the development sector. I also gained valuable experience analysing deals from an investor's perspective. I have been fortunate to work with a collaborative and supportive team that is passionate about creating positive social and environmental impact."

- Njoki Gachwe







- Primary associate for an LGT VP-led investment consortium, overseeing a \$30m investment in two ecotourism operators with 28 lodges across Sub-Saharan Africa. Conducted investment analysis and valuation for a proposed transaction, prepared investment memos, and produced monthly report summaries for the consortium.
- Contributed to a strategy workshop with the investment consortium and the ecotourism operators' management, leading to the establishment of an umbrella foundation for fundraising activities.
- Performed investment analysis and presented a proposal to the investment committee for additional funding in a carbon sequestration company (convertible loan note with penny warrants).
- Undertook financial due diligence, risk and competitor analysis for a prospective environment deal, to expand LGT VP's footprint in Africa.
- Played a key role in developing LGT VP's 5-year healthcare strategy for Africa, focusing on delivering primary healthcare to underserved communities.



... contributing to LGT Venture Philanthropy

- Prepared 12 monthly report summaries on Nawiri Group's performance for the investors
- Engaged in 2 environment deals a follow-on investment in carbon sequestration and a new investment in conservation
- Proposed M&A transaction conducted a valuation exercise and prepared an investment memo for the consortium

Njoki's next challenge

Njoki will continue to develop her investment skills and advance her career in impact investing.





Peace Kadondi

Host organization: AMP Health

Fellow position: Project Management

Associate

Fellowship duration: July 2023 - June 2024

Degree: Bachelor of Laws

Professional experience: 12 years





Summary

As a Project Management Fellow focusing on Business Development and Partnerships, Peace's role included developing systems and processes to increase the efficiency and effectiveness of tracking the business development pipeline.

The problem AMP Health aims to tackle

 Health systems do not function optimally where the teams running them lack strong leadership and management capabilities to put policies and structures in place; thereby impeding delivery of quality care and response to changing circumstances.

The solution AMP Health provides...

 Support African governments to build visionary and effective public sector teams by helping them develop and institutionalise the leadership and management (L&M) capabilities needed to realise ambitious goals.

... contributing to the SDGs: Opportunity for a Fellow





- There is a great opportunity for a fellow in the Business Development and Partnership department as AMP continues to seek new long-term funders. Particularly now that there is a global shift on localization in the funding space.
- AMP Health's new strategy is expanding their scope beyond health to sectors such as Education, Agriculture which poses a great opportunity for a fellow.
- Increased focus in Francophone countries poses a gap that may need a fellow who is French speaking.

"My experience as a Fellow...

... C.S. Lewis, the famous writer of the Chronicles of Narnia said, "Friendship is born at that moment when one person says to another: "What! You too? I thought I was the only one!" I don't know what the equivalent of that is on a professional's career journey, but it is what happened with AMP Health. AMP Health's mandate aligned perfectly with my own mission to cultivate the leadership capabilities of Africans tackling some of our critical questions in a scalable way."

- Peace Kadondi







Peace's achievements...

- Designed a process for tracking the pipeline for new potential business and instituted a weekly Business Development unit meeting to utilize it.
- Designed a process to increase the Executive Director's visibility and follow-up on Senior Management Team activities.
- Co-facilitated the NCD Lab in Nairobi Kenya, for Ministry of Health teams from Liberia, Malawi and Mozambique.
- Researched and crafted a concept note to Johnson and Johnson Foundation on Nursing in Kenya. There is an ongoing conversation with JnJ and PEPFAR on the same.
- Conducted research through a scoping study on climate and health adaptation in Ghana, Nigeria and Zambia, funded by the Sall Family Foundation. Co-wrote a report from the findings which is being disseminated.
- As a result of the SFF report, completed a scoping study and wrote a report on climate change and health in Kenya. The findings of this study support conversations between AMP and UBS Optimus Foundation.

... contributing to AMP Health

2 x Increased tracking of the business development pipeline

Research projects

Concept notes and reports being used to talk to potential funders.

Peace's next challenge

2

Peace is open to her next challenge alongside fellow localization enthusiasts, and those persuaded that leadership and management are critical parts of the social impact journey.





Siddharth Sivashankar

Host organization: Quest Alliance

Fellow position: Business Finance Specialist

Fellowship duration: June 2022 – June 2023

Degree: B.Com in International Finance

Professional experience: 4 years





Summary

With a background in financial planning and analysis, Siddharth supported Quest Alliance in strengthening systems and processes, focusing on financial reporting, analysis, and developing analytical frameworks.

The problem Quest Alliance aims to tackle

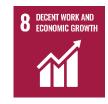
 Unemployment in India is high due to insufficient skills and career support for youth, worsened by rapid changes in the job market driven by AI, the gig economy, and the need for green skills

The solution Quest Alliance provides...

 Unemployment in India is high due to insufficient skills and career support for youth, worsened by rapid changes in the job market driven by AI, the gig economy, and the need for green skills.

... contributing to the SDGs:







Opportunity for a Fellow

- The freedom to express and implement in the projects that you are undertaken, while working closely with the organization leaders.
- Working with a passionate and purpose-driven team across disciplines such as Technology, Education, and Business, with both the organization culture and physical environment conducive to creativity and collaboration.

"My experience as a Fellow...

Was very impactful. The way the organization approaches learning and implementation has helped me grow personally. This environment gave me the opportunity and ability to express my ideas which I was able to implement with the help of a passionate team. It feels rewarding to see how my support and skills can help enhance the organization's ability to drive positive change."

- Siddharth Sivashnakar







- Developed key analysis and insights with respect to financial reporting metrics, categorization & subcategorization and budgeting.
- Automation of complex processes and provided insights that improved efficiency and reduced workload in payroll reporting.
- Created and implemented financial models that improved performance measurement, cost analysis, and forecasting, enhancing operational excellence.
- Successfully led the creation of the organization's people metrics dashboard which helped in new insights and efficiency in reporting HR metrics shared across the organization.



... contributing to Quest Alliance

- 6 processes optimized
- analytics frameworks developed
- 8 Actionable key insight reports

Siddharth's next challenge

Siddharth will continue supporting Quest Alliance in reaching optimal financial reporting and organization-wide analysis.





Winifred Mwikali Kyalo

Host organization: 4G Capital Ltd **Fellow position:** Product manager

Fellowship duration: June 2023 - June 2024

Degree: BA (Psychology)

Professional experience: 4 years



Summary

As a technical product manager at 4G Capital, my role involves discovery of new products or features, creating a roadmap for the product from inception to launch, shaping for solutions that the business needs and launching them after development.

The problem 4G Capital Limited aims to tackle

4G Capital aims at ensuring that small and medium sized business can access loans and knowledge on how to manage the loans to facilitate business growth whilst ensuring environmental preservation.

The solution 4G Capital provides...

- 4G Capital provides instant loans to small and medium-sized businesses with enterprise learning for business growth.
- 4G Capital also champions eco-friendly businesses by financing their customers, who use the green purchases for business.

... contributing to the SDGs:







Opportunity for a Fellow

- Take lead of shaping and facilitating development of new features.
- Evaluate the customer journey within the financial services industry.
- Analyse how the processes and features built directly or indirectly impact the customer's financial growth.
- Enhance and apply your product management skills.
- The culture is healthy and very supportive.

"My experience as a Fellow...

Witnessing 4G Capital's focus and commitment on customer business growth, through its processes and software platforms, has been inspiring. Their commitment to impactful loans and constant professional development for their employees makes me proud to be part of the team."

- Winifred Mwikali Kyalo





Winnie Mwikali's achievements...

- Facilitated release of several features on the Android platform.
- Automated the pipeline used by our field staff in Uganda.
- Gathered user requirements from our internal and external users to facilitate process change or new features.
- Automated disbursements and collections in Uganda using the software platform.
- Cut cost on the automated SMSs 4G Capital sends out to our customers.
- Gathered feedback on our different software platforms which later translated to either new features on the Android app or enhancements to the new software platform.



... contributing to 4G Capital

- Consolidating platforms for cost saving
- Providing customer-centric solutions for both our internal and external customers
- Disbursing and collecting loan repayments seamlessly in both Kenya and Uganda

Winnie Mwikali's next challenge

Winnie will continue her work at 4G Capital as a product manager leading the collections squad to facilitate a seamless collections process for both internal and external customers.



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